



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 24

CTC
Market Report
• Strong demand
• Teas with seasonal improvement sold at dearer levels and fetched attractive premiums.
• Few Cachars firm around last.

Buying Analysis	
• Hindustan Unilever: Active	TCPL : Selective
• Western India : Strong support	
• Exporters : Active on bolder brokens and fannings Other internal: Good enquiry	

Orthodox
Market Report
• Strong demand.
• Nominal quantity of tippy teas on offer keenly contested upon and sold at attractive rates. Well made teas with an improvement in quality witnessed good competition and sold at dearer rates.
• Remainder sold at fully firm to occasionally dearer levels.

Buying Analysis	
• Middle East : Active	
• CIS: Good Support	
• Hindustan Unilever: Operated on brokens	

DUST
Market Report
• Strong demand .
• Liquoring Assams showing seasonal improvement fully firm to dearer. Plainer sorts and bhanji reprints also witnessed some competition and sold irregularly lower.
• Dooars and Cachar followed similar trend.

Buying Analysis	
• Hindustan Unilever: Active	TCPL : Selective
• Western India : Good Support	
• Other Internal and Local : Operated	

Darjeeling
Market Report
• Fair demand .
• Primarily reprinted whole leaf grades on offer sold in line with quality while few second flush teas sold higher. Brokens followed a similar trend while Fannings witnessed many outlots and failed to garner much competition.
• Local/Internal: Mainstay Exporters: Operated TCPL : Quiet

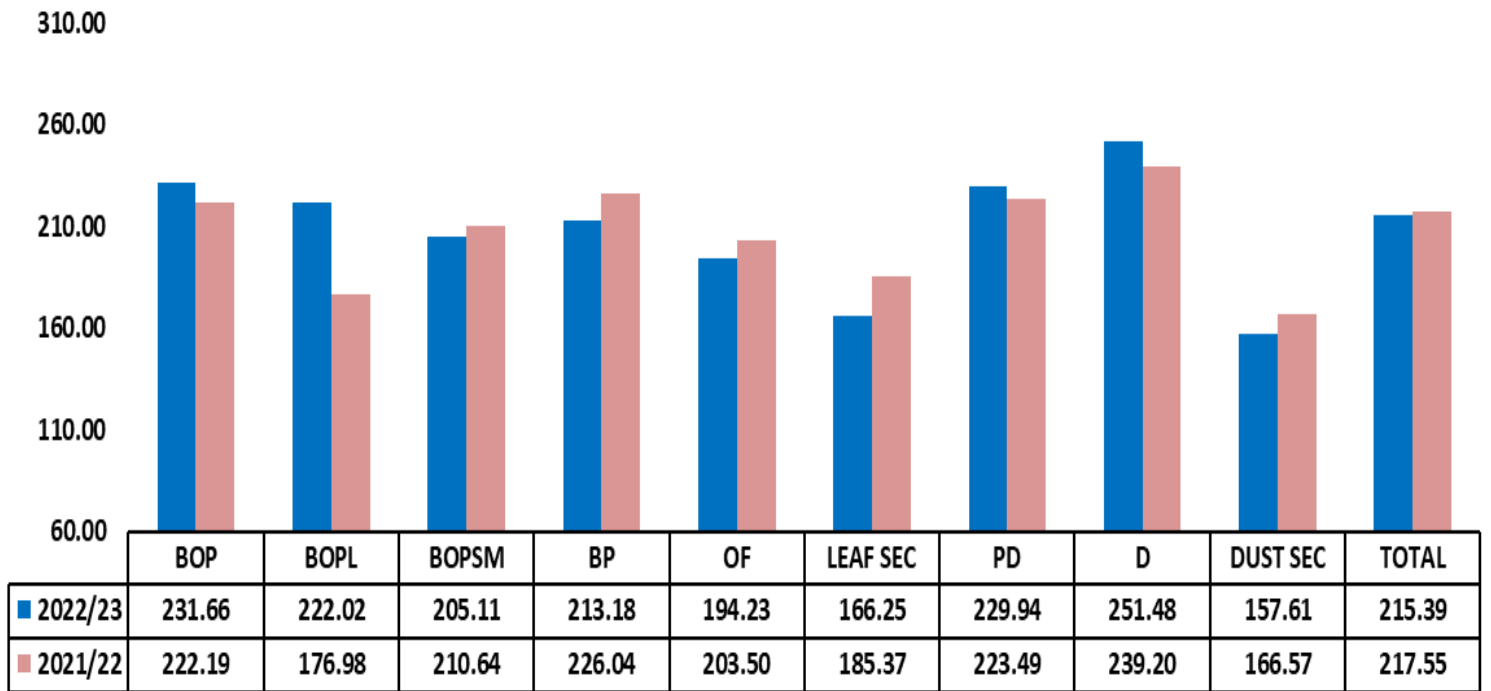
AUCTION AVERAGES

	2022/23			2021/22			UP TO SALE 24		
	SALE 24	SALE 23	+/-	SALE 24	SALE 23	+/-	2022/23	2021/22	2020/21
CTC LEAF	246.70	214.16	32.55	235.78	230.80	4.98	212.86	219.46	199.62
DUST	257.74	208.45	49.29	237.60	219.65	17.94	221.92	212.15	190.42
TOTAL	250.36	212.26	38.10	236.20	227.46	8.74	215.39	217.55	197.82
ORTHODOX	367.20	314.30	52.90	260.35	248.13	12.22	283.90	247.17	263.66
DARJEELING	268.03	278.28	-10.26	432.38	436.77	-4.39	394.33	531.93	497.05
ALL TEAS	280.52	237.96	42.55	251.73	237.97	13.76	238.21	231.78	227.58

KOLKATA AUCTION AVERAGES

SALE		20	21	22	23	24	25
CTC LEAF	2022/23	196.88	186.15	186.41	214.16	246.70	
	2021/22	229.41	234.27	222.47	230.80	235.78	235.79
DUST	2022/23	200.75	189.22	199.26	208.45	257.74	
	2021/22	205.51	210.07	214.45	219.65	237.60	246.59
TOTAL	2022/23	197.95	187.06	189.99	212.26	250.36	
	2021/22	221.95	226.43	220.14	227.46	236.20	238.71
ORTHODOX	2022/23	259.31	261.32	270.04	314.30	367.20	
	2021/22	237.50	248.46	240.21	248.13	260.35	275.64
DARJEELING	2022/23	395.40	343.42	296.84	278.28	268.03	
	2021/22	636.32	560.23	463.85	436.77	432.38	472.97

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 24



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 24

GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	195137.9	386.14	165704.3	295.05	FBOP	770768.5	297.04	949984.8	244.69	GBOP1/FBOP1	446018.0	203.33	409706.3	186.19
TGFOP	547606.6	341.96	545871.8	279.96	GFBOP	365975.1	297.09	327855.5	242.16	BOPF/GOF/FOF	287364.4	214.96	371946.6	178.99
GFOP	317373.3	318.49	334700.6	296.33	GBOP	426222.3	289.49	470500.1	236.59					
FOP	271706.5	255.90	293597.2	259.51	BPS	165019.8	277.90	138477.6	276.90					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1,457,796	999,143	250.58	31%	1,140,017	715,613	217.96	37%	10,890,580	6,350,203	214.44	42%
FANNINGS	464,527	299,336	259.27	36%	372,791	238,010	220.81	36%	3,195,574	1,878,958	222.90	41%
LEAF SEC.	144,603	87,963	159.94	39%	102,336	61,558	144.15	40%	881,849	620,441	166.25	30%
LEAF TOTAL	2,066,926.3	1,386,442.6	246.70	33%	1,615,144.4	1,015,181.3	214.16	37%	14,968,003.1	8,849,603.4	212.86	41%
DUST	729,288	590,044	273.15	19%	610,364	418,756	220.58	31%	4,732,559	2,950,853	232.53	38%
DUST SEC.	130,665	97,604	164.58	25%	129,675	86,035	149.41	34%	751,642	486,647	157.61	35%
DUST TOTAL	859,952.2	687,647.2	257.74	20%	740,038.3	504,790.5	208.45	32%	5,484,201.3	3,437,500.4	221.92	37%
TOTAL	2,926,878.5	2,074,089.8	250.36	29%	2,355,182.7	1,519,971.8	212.26	35%	20,452,204.3	12,287,103.8	215.39	40%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	329,291	314,450	410.34	5%	221,353	190,465	365.45	14%	2,021,663	1,906,220	320.36	6%
BROKENS	318,078	315,738	365.94	1%	184,761	178,592	337.42	3%	2,140,812	2,086,846	293.50	3%
FANNINGS	61,012	52,780	249.65	13%	45,911	41,721	219.31	9%	385,144	342,717	207.56	11%
SECONDARY	55,883	45,736	214.96	18%	88,901	76,302	184.47	14%	745,802	678,566	190.46	9%
ORTH. TOTAL	764,264.0	728,704.0	367.20	5%	540,926.7	487,080.8	314.30	10%	5,293,421.7	5,014,349.5	283.90	5%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	26,840	18,696	446.04	30%	28,873	19,277	424.11	33%	292,967	159,176	571.63	46%
BROKENS	26,224	17,545	173.67	33%	26,844	20,443	178.87	24%	170,762	103,440	233.58	39%
FANNINGS	32,451	13,267	141.94	59%	26,745	7,039	167.66	74%	173,713	65,290	216.74	62%
DARJ. TOTAL	85,515.2	49,507.6	268.03	42%	82,461.6	46,759.1	278.28	43%	637,441.8	327,905.9	394.33	49%

OFFER / SOLD QUANTITY & AVERAGE PRICE

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	2066926.3	1386442.6	246.70	33%	1615144.4	1015181.3	214.16	37%	14968003.1	8849603.4	212.86	41%
2021-22	639647.5	398081.5	235.78	38%	907297.2	578483.7	230.80	36%	10029353.8	7028653.0	219.46	30%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	859952.2	687647.2	257.74	20%	740038.3	504790.5	208.45	32%	5484201.3	3437500.4	221.92	37%
2021-22	198266.0	118891.2	237.60	40%	365094.5	247658.1	219.65	32%	3559810.9	2481087.7	212.15	30%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	764264.0	728704.0	367.20	5%	540926.7	487080.8	314.30	10%	5293421.7	5014349.5	283.90	5%
2021-22	460961.7	425727.6	260.35	8%	592902.5	525472.6	248.13	11%	5785178.1	5254858.9	247.17	9%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	85515.2	49507.6	268.03	42%	82461.6	46759.1	278.28	43%	637441.8	327905.9	394.33	49%
2021-22	46599.2	24130.8	432.38	48%	34176.4	16812.6	436.77	51%	279293.4	181207.9	531.93	35%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	3776657.6	2852301.3	280.52	24%	2978571.0	2053811.7	237.96	31%	26383067.9	17629359.1	238.21	33%
2021-22	1345474.4	966831.1	251.73	28%	1899470.6	1368427.0	237.97	28%	19653636.2	14945807.5	231.78	24%

PRICE RANGE	CTC LEAF						DUST						
% OF TEAS SOLD	2022/23		UP TO SALE 24			2022/23		UP TO SALE 24					
	SALE 24	SALE 23	2022/23	2021/22	2020/21	SALE 24	SALE 23	2022/23	2021/22	2020/21			
	BELOW 160	25.53	32.34	29.62	14.55	21.81	20.20	31.55	23.17	18.80	34.50		
BETWEEN 160.00-179.99	8.10	8.43	10.75	17.42	27.76	8.69	17.87	13.81	13.03	14.03			
BETWEEN 180.00-199.99	6.12	9.04	9.73	12.39	10.38	7.42	11.48	9.36	12.59	5.97			
BETWEEN 200.00-219.99	5.57	8.90	8.75	12.55	6.76	5.82	6.61	9.16	11.31	5.71			
BETWEEN 220.00-139.99	4.00	7.04	7.14	9.14	6.33	6.77	4.32	8.17	8.01	10.74			
BETWEEN 240.00-259.99	4.08	6.02	6.59	8.20	7.29	3.67	5.26	7.32	12.34	3.09			
BETWEEN 260.00-279.99	3.28	4.68	5.38	5.77	6.47	2.00	1.94	4.11	9.33	8.21			
ABOVE 280	43.34	23.56	22.04	19.97	13.20	45.43	20.97	24.90	14.59	17.74			

PRICE RANGE	ORTHODOX						PRICE RANGE	DARJEELING			
% OF TEAS SOLD	2022/23		UP TO SALE 24			% OF TEAS SOLD	2022/23		UP TO SALE 24		
	SALE 24	SALE 23	2022/23	2021/22	2020/21		SALE 24	SALE 23	2022/23		
	BELOW 200	6.16	18.24	13.95	14.89		17.01	BELOW 300.00	59.03	51.99	40.19
BETWEEN 200.00-219.99	1.58	3.62	4.04	4.07	5.15	BETWEEN 301.00-400.99	21.00	21.64	20.57		
BETWEEN 220.00-239.99	3.20	3.94	7.13	16.21	8.11	BETWEEN 401.00-500.99	11.45	20.00	14.07		
BETWEEN 240.00-259.99	3.68	2.93	7.04	26.21	5.97	BETWEEN 501.00-600.99	4.49	3.23	7.17		
BETWEEN 260.00-279.99	2.84	4.49	23.25	17.28	13.87	BETWEEN 601.00-700.99	0.80	1.05	5.49		
ABOVE 280	82.55	66.78	44.60	21.34	49.90	ABOVE 701.00	3.23	2.08	12.51		

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2022					LAST YEAR-2021					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
25	55738	32916	2553	21228	112435	29888	18852	2651	9158	60549	25850	14064	-98	12070	51886
26	72586	39383	2486	26135	140590	45128	21269	3264	13303	82964	27458	18114	-778	12832	57626
TOTAL	128324	72299	5039	47363	253025	75016	40121	5915	22461	143513	53308	32178	-876	24902	109512

Kolkata Monthly Price Movement All Teas

330.00
300.00
270.00
240.00
210.00
180.00
150.00
120.00
90.00

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2022	250.79	221.98	250.10									
2021	221.95	231.86	247.45	233.39	222.66	220.03	214.09	216.58	199.72	174.92	153.76	149.03
2020	0.00	235.61	257.39	299.74	306.81	283.87	255.65	213.51	191.96	190.80	169.81	147.25

CTTA BUYING (ALL TEAS) FOR THE SALE 24

	CTC LEAF			DUST				TOTAL					
	SALE 24												
OFFER	2,066,926.3			Kgs	OFFER	859,952.2		Kgs	OFFER	2,926,878.5			Kgs
SOLD	1,386,442.6			Kgs	SOLD	687,647.2		Kgs	SOLD	2,074,089.8			Kgs
SOLD %	67%				SOLD %	80%			SOLD %	71%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%		
W.India	494,870.2	278.97	36%	HUL	265,069.8	300.02	39%	W.India	596,484.4	282.24	29%		
HUL	268,964.6	267.48	19%	W.India	101,614.2	298.15	15%	HUL	534,034.4	283.63	26%		
Local	197,612.4	184.54	14%	TCPL	59,469.6	184.56	9%	Local	234,158.3	182.31	11%		
N.India	91,926.4	258.13	7%	S.India	58,006.8	285.12	8%	N.India	129,062.2	242.40	6%		
WI.Pack	79,262.2	277.63	6%	Exports	52,721.4	192.85	8%	WI.Pack	116,918.6	247.62	6%		
Others	74,720.8	197.21	5%	WI.Pack	37,656.4	184.46	5%	TCPL	112,492.4	163.02	5%		
NI.Pack	57,541.8	293.03	4%	N.India	37,135.8	203.46	5%	Exports	100,961.2	170.46	5%		
TCPL	53,022.8	138.85	4%	Local	36,545.9	170.24	5%	Others	95,139.9	200.29	5%		
Exports	48,239.8	145.98	3%	Others	20,419.1	211.58	3%	S.India	74,785.0	255.89	4%		
S.India	16,778.2	154.86	1%	NI.Pack	12,689.0	229.79	2%	NI.Pack	70,230.8	281.61	3%		
Packeteers	3,503.4	354.74	0%	Packeteers	6,319.2	279.85	1%	Packeteers	9,822.6	306.56	0%		
Grand Total	1,386,442.6	246.70	100%	TOTAL	687,647.2	257.74	100%	TOTAL	2,074,089.8	250.36	100%		

	ORTHODOX			DARJEELING				
	SALE 24							
OFFER	764,264.0			Kgs	OFFER	85,515.2		Kgs
SOLD	728,704.0			Kgs	SOLD	49,507.6		Kgs
SOLD %	95%				SOLD %	58%		
ZONE	Kgs	AVG	%		Kgs	AVG	%	
Middle East	218,919.3	366.05	30%	Local	20,784.0	278.12	42%	
Others	127,629.7	338.26	18%	Exports	11,242.8	289.08	23%	
Local	125,358.3	392.05	17%	Others	10,051.2	206.26	20%	
Other Exports	81,995.5	393.27	11%	W.India	3,581.0	132.74	7%	
N.India	59,394.8	392.53	8%	Domestic	2,404.2	338.16	5%	
Exports	38,072.4	352.73	5%	C.India	647.0	372.52	1%	
CIS	27,102.8	341.01	4%	TCPL	422.0	886.10	1%	
Domestic	21,862.9	316.98	3%	Other Exports	302.6	791.55	1%	
HUL	16,228.1	353.98	2%	N.India	72.8	312.00	0%	
W.India	12,044.3	338.22	2%					
CONTINENT	95.9	1,511.00	0%					
TOTAL	728,704.0	367.20	100%	TOTAL	49,507.6	268.03	100%	

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 24

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
GATOONGA	78256	428.17	45766	337.84
MOKRUNG	45316	408.99	11635	306.12
HALMARI	85541	391.65	61816	363.85
BANAMALIE	17273	390.60	8778	322.13
HOOKHMOL	35030	390.46	12085	403.98
SOTAI	22478	388.81	14205	365.32
SALKATHONI	94737	372.44	64793	317.10
DECKIAJULI	64695	362.51	82640	316.37
KAMARBUND	14444	361.14	9716	303.31
DUFLATING	36202	360.14	9236	349.44
UDAYAN	5699	350.24	0	0.00
CHUBWAHIGHGROWN	20926	346.78	0	0.00
DIFFLOO	17410	344.16	21544	301.54
GELAKEY	29102	338.29	33789	337.23
DOOMUR DULLUNG	12546	336.39	45970	350.58
KOOMTAI 'B'	130720	335.22	52577	329.58
SREE SIBBARI	24598	335.01	42982	271.94
MOKALBARI(CLONAL)	10018	334.48	25519	279.91
SHRIPUR	8528	331.24	19900	280.31
KHONA	30632	328.40	4957	292.37
DOOMNI	111507	327.55	119127	318.62
JAMIRAH	82286	326.86	0	0.00
DILLI CLONAL	40530	324.40	72376	222.93
DEHA	48489	324.32	39556	310.80
BORJAN	136036	318.85	15847	319.76

* Above 5,000 Kgs.

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 24

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
CHULSA	89815	342.85	75239	318.49
KARTICK	61539	335.64	67926	315.26
LEESH RIVER	124965	331.98	163468	290.01
HOPE	105617	326.55	91762	303.62
DANGUAJHAR	124249	323.51	87067	317.10
ANANDAPURROYAL	55787	321.63	74635	308.26
SANKOS	143633	317.65	93590	286.65
DIANA (RAMBARI)	61964	317.06	85167	315.84
HILLAROYALE	79853	316.23	13467	312.30
GHATIA ROYAL	103744	315.61	138069	303.97
MEENGLAS	167805	314.26	147245	305.02
KUMARGRAM	91882	311.46	125561	303.76
JITI	156562	311.20	100988	310.97
AIBHEEL	244811	311.15	261057	290.14
BHARNOBARIROYAL	76623	307.72	40011	228.34
CHALOUNI	71831	304.95	73028	305.80
ARYAMAN SPECIAL	32926	303.43	27094	286.28
GULMA	153158	303.12	133751	303.22
PAHARGOOMIAH	157463	297.97	99435	327.25
INDONG GOLD	54451	295.71	89211	269.19
CHENGMARI	213021	295.35	111140	291.16
BINAGURI	203817	293.68	270230	283.34
HULDIBARIROYAL	191464	293.62	216935	271.34
NANGDALA	79871	292.52	76040	296.48
RYDAK	131733	291.59	201910	308.17

* Above 5,000 Kgs.

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 24

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
CHUBWAHIGHGROWN	5367	482.56	0	0.00
MOKALBARI EAST	6957	467.65	51749	270.15
ORANGAJULI	10383	452.31	69985	252.30
SESSA 'B'	16887	449.82	88732	241.82
HARMUTTY	40789	442.18	89098	276.31
NONAIPARA	5131	440.35	65492	261.15
NOKHROY	9911	432.56	67535	260.82
KHOBONG	9689	413.64	267461	239.98
DEJOO	72599	410.52	96135	290.22
BORPATRA	37098	402.82	60074	248.27
ACHABAM	13569	379.16	19962	251.95
JABOKA	10010	376.38	0	0.00
DHULAPADUNG	6812	364.91	124821	237.19
BUDLABETA	11642	346.36	101253	218.47
KOLONY	17496	342.38	42619	246.88
RUPAI	16112	337.66	84359	224.55
MADHUBAN	5170	335.27	7613	215.73
BEMOLAPUR	10953	329.80	8968	234.81
HATTIALLI	120174	323.59	86150	250.22
MUTTUCK	35198	320.87	33801	242.20
BARGANG	31406	319.90	78807	249.33
BORHAT	21503	316.91	16943	260.54
NALANI	87005	311.12	36553	244.11
DIKOM	131881	309.77	100063	259.11
CHUBWA	11287	309.11	42415	260.55

* Above 5,000 Kgs.

DARJEELING BATTING ORDER Sale 14 to 24

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
PUTTABONG	2903	992.11	298	91.00
RISHEEHAT(ORGANIC)	2996	889.58	821	383.31
SUNGMA	2719	888.35	265	85.00
BALASUN	4286	750.72	1628	328.39
TEESTA VALLEY	9891	623.23	4134	1046.59
GYA/MILLIKTHONG	4136	558.06	1148	445.67
BADAMTAM (ORGANIC)	8322	554.58	1446	1097.23
NAMRING	4306	542.92	2670	814.73
GIELLE	11579	536.59	5052	790.74
GLENBURN	13976	502.37	7304	658.51
RINGTONG	1969	476.20	7292	446.01
MIM	17491	451.55	5093	681.08
SINGBULLI (ORGANIC)	5074	434.67	0	0.00
OAKS(ORGANIC)	1008	428.64	2124	372.76
MARGARET'S HOPE	31292	427.79	15134	728.20
POOBONG	1312	427.32	3421	277.86
CASTLETON	25315	405.92	13566	749.64
JOGMAYA	1606	400.85	0	0.00
SELIMBONG	1470	369.79	593	485.26
SINGELL	3048	368.49	596	433.11
THURBO	36058	365.27	16070	588.38
NAMRING(UPPER)	15493	362.97	4868	1204.90
BARNESBEG (ORGANIC)	8043	339.21	6511	450.74
GOPALDHARA	7299	333.34	4555	494.89
HILLTON	16721	317.89	6204	395.67

* Above 1000 Kgs.